

Here's the information on my keynotes, seminars and programs for you to review. What you'll find below are:

- Industry Leader Comments
- My Biography
- Suggestions For Programs
- Letters from Satisfied Clients
- Comments From Attendees

For more in depth information on other programs I have to offer, you can go to my website at <u>www.Teplitz.com</u>.

If you or other decision makers would like to see how I present, you can go to my website at <u>www.Teplitz.com</u>. When you are at the home page, click on the button that says Video and Audio Demo Tapes. The video demo tape is not made of short clips; instead, it is the first 16 minutes of an after-luncheon program. This will allow your members to get a clearer understanding of why I receive such high audience ratings and the comments are so positive. As you'll see from the Suggestions for Programs sheet below, this is only one of a number of presentations I can do for your group.

Let me know if there is any other information I can provide you to assist you in your decision-making process. You can reach me at 800-77-RELAX or email me at <u>Jerry@Teplitz.com</u>.

Sincerely,

Jenny V. Testit

Jerry V. Teplitz, JD, Ph.D. President

1304 Woodhurst Drive, Virginia Beach, VA 23454 (757) 496-8008 ◆800-77-RELAX ◆Fax (757) 496-9955 <u>Info@teplitz.com</u> ◆ www.Teplitz.com

LEADERSHIP

Comments From The People Who Really Count -The Participants:

"I have been to over 200 seminars in Real Estate and motivation and this is the best by far." - Caroline Doonan

"Eye opening, mind blowing, excellent tools – <u>time</u> very well spent." - Melissa Secor

"Jerry showed how energy can control our corporate destiny." - Chris Bart

"He gives you a new look on dealing with life." - Moriah Weaver

"Amazing." - Barbara Stefanoa

Partial Client List:

American Society of Assn Executives DuPont EDS Florida Society of Assn Executives IBM Indiana Society of Assn Executives International Management Council Motorola National Management Association The Executive Committee

Young Presidents' Organization

JERRY TEPLITZ ENTERPRISES, INC.

1304 Woodhurst Drive Virginia Beach, VA 23454 800-77-RELAX (757) 496-8008 Info@Teplitz.com www.Teplitz.com

LOOKING FOR AN EXCITING SPEAKER?

If you demand an uplifting, unique program experience which is presented by an award winning author, speaker, Ph.D., attorney, and Certified Speaking Professional;

If you want programs that are top notch, educational, entertaining and holds participants' interest;

If you are looking for someone who teaches techniques that can be applied immediately, gets the audience involved, promotes positive thinking and is customized to your particular organization;

If you want someone whose presentations have long-term benefits, receives outstanding audience ratings, and has a bottom line impact, you need Brain Performance

Optimization Expert - Dr. Jerry V. Teplitz.

Keynotes and Seminars Especially Designed for LEADERSHIP DEVELOPMENT

- Increasing Your Leadership Power To New Levels Of Excellence
- Creating New Dimensions Of Leadership
- Your Leadership Success Formula
- Managing Leadership Stress
- Speeding To Effective Time Mastery

For program descriptions, go to www.teplitz.com/leadership.htm

If you are looking for a speaker you can depend on to deliver a quality experience...

Call Sandra Lee today!

800.77.RELAX



LEADERSHIP

Feedback From Industry Leaders On Dr. Teplitz' Programs

"Our people found your programs very enlightening and valuable. I would recommend your programs without reservation to any CEO in pursuit of the artful leadership of her/his troops." John Rakolta, Jr., Chairman & CEO Walbridge Aldinger

"We have had Dr. Teplitz present at four of our seminars in the past two years that include senior and mid level managers in state and federal bank regulatory agencies. I see many of the participants at subsequent programs. Months and years after seeing Dr. Teplitz, they tell me they are still using some of these techniques. If you need a sure hit program that delivers immediate and long lasting value, this is it." Roger Stromberg

Senior Vice President-Education Conference of State Bank Supervisors

"Your presentation was wonderful. You took the mystery out of why some days we feel that we can literally move mountains...and other days it feels like every move creates mountains of frustration.

Linda A. Dickerson, President Chief Executive Officers Club

"Your presentation was a great success, and I know that everyone who attended your presentation came away with ideas and skills which they will be able to put to practical use in their roles as managers and leaders in their firms."

Susan Hodkinson, Conference Chair Toronto Law Office Management Association

"Your programs were truly enlightening.... Our attendees were particularly pleased with your innovative approaches to time-management and motivation.... As a whole, your ratings on the evaluations were superior." Jeff Lambert, Program Manager National Association of Home Builders

> 1304 Woodhurst Drive ♦Virginia Beach, VA 23454 (757) 496-8008 ♦1-800-77-RELAX ♦Fax (757) 496-9955 <u>Info@Teplitz.com</u> •www.Teplitz.com

"The Leadership Program you brought to the Michigan Executive Officers Council on September 23 in Traverse City was outstanding. You were masterful in defining and integrating the various styles under which we all operate.

Even more importantly, you made us think about how we accomplish common goals with our respective Staff and our volunteers. I am writing this letter because I did not feel it would be possible for you to top that program. However, you were able to exceed your level of performance at our Board of Directors Planning Session."

Elaine B. West, CAE, CIPS, LTG Chief Executive Officer Greater Lansing Association of Realtors

"You provided some incredible human technology tools, leading-edge ideas and a new life changing philosophy for participants to use. Thank you for being such an important part of the Alpha Gamma Rho Leadership Program."

Larry Heidebrecht, President Customer Satisfaction Systems, Inc.

"Thank you for directing such a successful leadership program. We received many comments on the excellence of the program and of the accompanying exercises".

Donna D. Wachter, Executive Director Association of Professors of Gynecology and Obstetrics

"Choosing you to deliver the closing keynote was one of the best decisions we could have make. Our members were thrilled with the information and energized to go back to their associations. Without a doubt, your keynote was the highlight of the seminar."

Melissa Leighton Assistant Director, Executive Officers Council National Association of Home Builders

"Thank you for opening our annual conference with two dynamic programs. They certainly set the stage for the conference. You also took special care in crafting your presentation delivery so there was audience participation and increased buy in to your concepts, your sessions were fun, not drudgery. Jerry, you are a true artist. I thank you for not only providing valuable information but for making this year's conference one of the best. I am very pleased with the results. "

Joan Tezak Executive Director Colorado Society of Association Executives

PROGRAMS

BY JERRY V. TEPLITZ, J.D., PH.D. KEYNOTES AND SEMINARS ESPECIALLY DESIGNED FOR LEADERSHIP DEVELOPMENT

Your Leadership Success Formula

With the increase in competition and changes in the workplace, the key to good management practices now requires a clear understanding of human behavior. Through this program leaders will learn their own behavior style while they also receive a picture of the style of the people they have to manage. This information will allow them to better relate to and motivate their subordinates, and is also valuable in team building, hiring, and the correct placement of personnel.

Speeding To Effective Time Mastery: Working Smarter Not Harder

With the complexities of the business world today, there never seems to be enough time to accomplish everything we need to do. Through this program participants will discover their own time management strengths and weaknesses leading to the development of a personal, effective time management strategy.

Hiring, Placing & Motivating Excellent People

The key to success within any organization is hiring the right person for the job and then keeping them properlymotivated. Through this seminar, participants will gain tools that can be used to determine the strengths and weaknesses of a potential employee, as well as the ability to determine the most appropriate placement of that person within the organization and, finally, what steps can be taken to keep them motivated.

American Society of Association Executives DuPont EDS Florida Society of Association Executives GlaxoSmithKline Government Executive Institute IBM Indiana Society of Association Executives International Management Council

Increasing Your Leadership Power to New Levels of Excellence

Have your attendees ever had a negative day as a leader? How did they feel at the end of it? Tired, drained... Have your attendees ever had a positive day as a leader? How did they feel at the end of it? Energized. What if they could create every day to be a great day! What would that do to their leadership abilities? This program will show participants how to make every day that way through actual tools and techniques that will increase their energy levels for more effective leadership capabilities.

Managing Leadership Stress

Time pressures, people pressures, and bottom line pressures all add to the level of stress leaders have to deal with today. This program focuses on giving leaders the techniques and abilities to take charge of the stressful situations they encounter in the workplace.

Creating New Dimensions of Leadership

In a successful organization leaders can be found at every level – from the boardroom to the mail-room, from the chairman's office to the customer service desk. This is particularly relevant with the flatter, teamoriented approach to leadership and management today. This program will allow participants to discover what they value in themselves as a leader, what kind of leaders they want to follow and the leadership needs of theorganization.

Partial Client List:

Motorola National Management Association The Executive Committee Young Presidents' Organization: International University East Central Area Conference Young Presidents' Organization Chapters Bahamas, Brazil, California, Columbia, Hawaii, Kansas, New York, Venezuela

JERRY TEPLITZ ENTERPRISES, INC. 1304 Woodhurst Drive, VA Beach, VA 23454 800-77-RELAX (800-777-3529) 757 496-8008 FAX 757 496-9955 Email Info@Teplitz.com Website www.Teplitz.com November 2, 2007

Dear Jerry,

Thank you again for a wonderful presentation! You were a big hit at our Leadership Learning Conference. People are still talking about your outstanding program and the tips and techniques you shared to increase one's energy levels. We had several skeptics in the audience but you had them convinced by the end of the session! One of our attendees summed it up nicely by saying "Jerry's program was fun, high energy and useful." When you get that kind of return on investment you know you picked a winner. Thanks for helping to make our conference first-rate.

Cordially,

Katie Jackson Employee and Organizational Development Department of Public Works and Environmental Services Fairfax County Government July 5, 2008

Jerry Teplitz, JD, PhD, CSP Jerry Teplitz Enterprises, Inc. 1304 Woodhurst Drive Virginia Beach, VA 23454

Dear Jerry:

Thank you for opening our annual conference with two dynamic programs. The keynote address, "Increasing Your Professional Vision Power to New Levels of Excellence" and the breakout session that followed, "Creating High Energy Websites and PR Materials" contained everything you promised and more. They certainly set the stage for the conference.

Members also appreciated your providing a table of additional material for purchase. This allowed attendees to take back to the office additional information for further review and follow through. This was a wonderful suggestion and one that completed and complimented your programs well.

From a planner perspective I want to say "thank you" for the extra work you did in preparation of the presentation. Your assistance in framing the message increased conference registrations, helped draw people into your program, eliminated any misconceptions, and reinforced what members walk away with having heard your sessions. You also took special care in crafting your presentation delivery so there was audience participation and increased buy in to your concepts, your sessions were fun, not drudgery.

Jerry, you are true artist. I thank you for not only providing valuable information but for making this year's conference one of the best. I am very pleased with the results.

Sincerely,

Joan Tezak, CAE, CMP Executive Director



Dr. Teplitz Speaks on LEADERSHIP

Comments From The People Who Really Count <u>The Participants</u>

"Eye opening, mind blowing, excellent tools – <u>time</u> very well spent!" Melissa Secor, President

"Jerry showed us how energy can control our corporate destiny." Chris Bart, Vice President - Marketing

"Very usable with everyday life." Tom Hilliker, Senior Vice President

"Makes the power of positive thinking come alive." Vicki Denboer, Senior Vice President – Retail Loans

"Very informational, amazing examples." Debra Powell, Realtor, President MBOR Dorsey & Kiger, Realtors, Morgantown, WV

"He gives you a new look on dealing with life." Moriah Weaver, Realtor KLM Properties, Inc., Morgantown, WV

"Learning new and beneficial information about coping with stress and raising my understanding beyond coping to achieving success." JoHelen Williams, Broker ERA Pitrolo & Williams, Fairmont, WV

"Have to attend to believe." Mark Mansour, Realtor McGuire Realty, Huntington, WV

"This program is a light and fun way to teach us about a very useful new way to increase awareness of overall surroundings and ways to improve them." Jeanne Kozak Re/Max in Acton, Shepherdstown, WV

> 1304 Woodhurst Drive ♦Virginia Beach, VA 23454 (757) 496-8008 ♦1-800-77-RELAX ♦Fax (757) 496-9955 <u>Info@Teplitz.com</u> •www.Teplitz.com

> > Jerry Teplitz Enterprises 1 of 1